

Traditional Card

Tips & Tricks

How can I still sell during the pandemic?

With each of these suggestions, be sure you are staying safe as you interact with others in person. Wear a mask and wash your hands before and after your interactions.

- Start with your family - parents, grandparents, aunts & uncles, & family friends
- Take cards to your next activity or practice and ask leaders, coaches & other parents
- If you have in-person school, ask your teachers, principal & office staff
- Ask your parent(s) to make a post on social media
- Look for a chance to sell at church or your Unit's chartering organization
- Ask your parent(s) to sell at work
- Sell to your friends' parents, either in-person or over the phone

How many cards should I sell?

Annual Registration (\$99) - 40 cards

Day Camp (\$70) - 28 cards

Bear Camp (\$85) - 34 cards

A Session at Bartle (\$360) - 145 cards

Wolf Camp (\$75) - 30 cards

Webelos Camp (\$155) - 62 cards

A Session at Naish (\$250) - 100 cards

What do I say?

(1) Tell them who you are and where you're from

(2) Tell them what you are selling and why

(3) Show them the value on the card

(4) Ask them to help

(5) Say "Thank you"

(1) Hi! My name is Jack. I'm a Cub Scout in Pack 2 here in town.

(2) I'm selling a discount card to help earn my way to Summer Camp this year.

(3) The cards are only \$5, and include \$10 off an oil change, a \$10 coupon for Dick's Sporting Goods, and even more discounts!

(4) Will you buy a few cards to help me? How many cards would you like to buy?

(5) Thank you for your help!



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