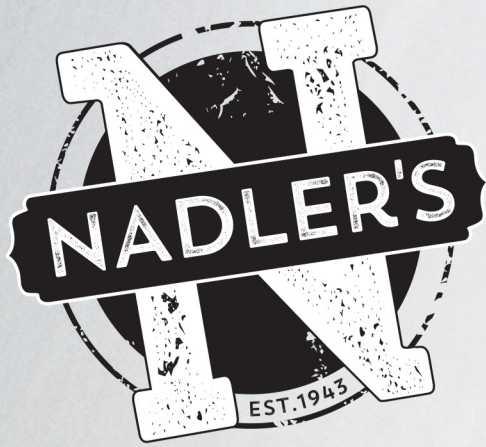




MEAT THE ADVENTURE

NADLER'S BEEF STICK SALE

FAQs

What product will be offered?

We have 3 types of beef sticks that can be purchased: Original, Jalapeno and Cheddar and Honey BBQ.

How will the beef sticks be packaged?

Each beef stick flavor will come in a pack of 5 sticks. Each flavor will come in a box of 36, 5 stick packs.

Can I mix and match flavors in a case?

No, each case will have one flavor of beef stick in it.

Can I order just a few bags of sticks?

No, all orders must be by the case.

Will I be charged for the case when I pick it up?

No, like popcorn, invoices will not be due until the sale is over.

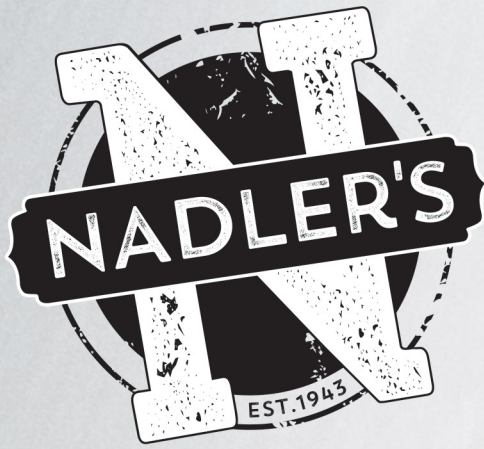
How much do we sell a pack of 5 for?

Each pack of 5 will be sold for \$15.

How much will a Scout earn for every 5 stick bag?

Each Scout will keep \$5 of each \$15 5 stick pack sold. Like popcorn, the Scout receives 1/3rd, Nadler's receives 1/3rd and the council receives 1/3rd.





MEAT THE ADVENTURE

NADLER'S BEEF STICK SALE

How can you sell?

There are two ways that a unit can sell. The first is Show and Sell. Like popcorn, a unit can set up in front of a store and sell to customers. It is the units responsibility to set up Show and Sell dates with the store of their choosing.

The second way is to sell door-to-door and to friends/family. This option involves canvassing neighborhoods with Scouts and leaders going door-to-door to sell or selling to family and friends in person or social media.

How will the sale operate?

- Orders are due online by **August 18**
- Pick-up orders at the Council Office on **September 1**.
- Replenishment orders due **September 17**.
- Sell product from **September 1 - November 6**.
- No more than 10% of unsold product returned to council by **November 7**.
- Unit invoice will be due by **December 5**.

***If taking online payments we recommend the unit set up a Venmo account or other platform**

Can I return unopened product?

Yes, unopened pack of 5 can be returned to the Council office at no cost to the unit. However, only 10% of your total order can be returned.

Will there be a second order option?

Yes, Units will be able to make a second replenishment order. Those orders are due on September 17.

When can I pick up second orders?

Second orders will be ready for pickup on or before October 3. If they come in ahead of time, we will notify units for early pickup.